



Industry Led. Community Focused.

JULY 2023 E-NEWSLETTER

Workforce Development

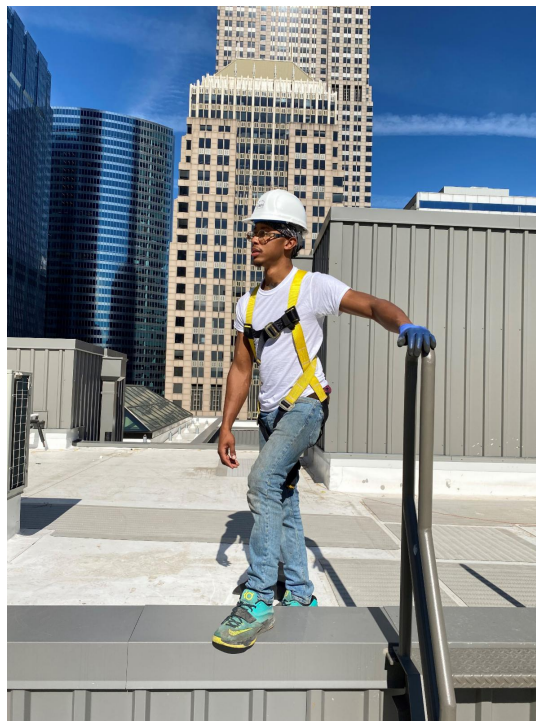
Constellation Powering Change Donation

Yesterday was a momentous day for HIRE360 as we proudly accepted an incredibly generous \$250,000 donation from Constellation. This donation will help boost employment and training opportunities for women and people of color in Chicago who are seeking to start a career in the trades. This remarkable contribution will fuel our mission as we strive to create a more inclusive and prosperous future at our Training and Business Development Center in the South Side. Thank you Constellation and every support of HIRE360 who is helping build a brighter future for the community.



Success Story: Joshua Turner - Roofer

Joshua Turner, aged 31, hails from the vibrant neighborhood of Roseland and is a devoted father to two children. Prior to joining HIRE360, Joshua embarked on a diverse professional journey, gaining valuable experience in various roles, one of which involved working as part of a farming team at Omni Ecosystems. During his time there, he delved deep into the realms of irrigation and plant biology, contributing to the installation of remarkable green roofs atop skyscrapers in the heart of the downtown area.



Amidst this enriching experience, Joshua's path left him to the intriguing world of roofers union. Excited about the amount of opportunities it offered, he discovered that HIRE360 had a Pre-Apprenticeships program.

Presently, Joshua is now an esteemed member of the [Roofers Local 11](#) Apprentice.

"I'd just like to point out HIRE360's due diligence in every aspect of their wish to fulfill an obligation for me to receive an opportunity like this and I would highly recommend them to anyone seeking a job as a tradesman. So much information and insight was given. A big shout out to Alma Garcia for helping me along the way with so much I'm sure she's had to handle I'm certainly glad she stayed in my corner. Special shot out to Rashaan, an old mentor of mine as well."

Joshua was interested in a trade for years because this was one way he knew he could learn a skill that could not only keep him financially secure, but something that "I could also pass down for people of my community and backgrounds & those who look like me who had to overcome some of the same obstacles I have."

Success Story: Perry Sanders – Pipefitter

Perry Sanders, born and raised in Houston, TX, was a high school athlete who excelled in football. He studied Mathematics for three years at Sam Houston State University before moving to Chicago, where he met his wife and settled down 14 years ago.

Perry received his welding certification from [Jane Addams Resource Corp \(JARC\)](#).



During a Pipefitters Information Session at his school, Perry became very interested in becoming a Pipefitter.

Perry Sanders, a dedicated 1st-year apprentice since December 2022, has actively engaged in diverse projects, showcasing his skills and commitment. A particularly meaningful endeavor was working on HIRE360's new office on State Street, a project that held a special place in Perry's heart. During this assignment, he played a crucial role in laying down piping for the office's gas and AC systems. Grateful for the stipend assistance provided by HIRE360

throughout his 18 weeks of unpaid pre-apprenticeship classes, Perry wholeheartedly recommends the program to others. HIRE360 takes immense pride in Perry Sanders and his remarkable journey.

Success Story: Christian Searles



Meet Christian Searles, a 27-year-old native of the south suburbs, who was immersed in the world of construction from a young age, owing to his family's long-standing legacy in the industry. Having pursued college football at the University of Dayton, Christian chose to follow in his father's footsteps and ventured into the construction business, while also juggling a career as a realtor. Today, he proudly serves as a first-year apprentice with the Laborers, bringing his passion and expertise to further enrich the field he holds dear. "I am ready to use the

great training and the many resources of the union and HIRE360 to grow in the industry."

HIRE360 Hosts AECOM, Hunt, Clayco, BOWA Event

AECOM, Hunt, Clayco, BOWA in partnership with HIRE360, hosted the "Runway to Workforce Tour" this month at the future HIRE360 Training Center with over 45 individuals including candidates and contractors. Five HIRE360 candidates and one contractor shared their successes during the event thanks to this partnership. Event emcee, HIRE360's Anthony Green, Manager of Civic Engagement, gave each candidate (Timothy Turner, David Castrejon, James James, Lenaris Brown, and Rudy Morales) individual turns to speak about their inspirational career journeys and how HIRE360 has given them opportunities and services to help them grow professionally and become successful in the trades.

After the candidates spoke, Chris Brzezniak and Nick Beideman of Escarpita Construction, shared how HIRE360 has helped supply them with candidates

who are hungry for work and have a passion for what they do to work on a variety of their projects in Chicago's communities.

After the panel, all in attendance were given a tour of the new HIRE360 facility, by Executive Director Jay Rowell. At the end of the event, all attendees were invited to take part in a networking lunch session where audience members could network with both the panelists and other contractors in attendance.

A big thank you to Mary Person, Senior Vice President-Public-Private Initiatives, of [Clayco](#) who opened up the event with opening remarks about bridging the gap between employers and the next generation of trades workers. Another big thank you to Sam Boynes, Manager of Public-Private Initiatives for all his help making this event a success.



CTA Workforce Outreach Event

On August 8, the [Chicago Transit Authority](#) (CTA) is inviting Contractors, Building Trade Unions, Workforce Assistance Agencies and other Organizations to assist them and their Prime-Contractors with growing and diversifying their workforce and achieving the diversity goals that CTA has established for the

year ahead.

Please register

CTA Workforce Outreach Event

Join us at our Workforce Outreach Event to learn about current and upcoming workforce opportunities in the construction trades, engage with Workforce Agencies, and connect with Contractors and Union Reps

Hear the presentation, stay for the networking!

To attend, register at the following link
<https://Q3Workforceoutreach.eventbrite.com>

-or-
Scan the QR Code

The following transit lines have routes that pass near Harry S. Truman College:
Bus: #151 #36 #78 #81
Train: Red, Orange Purple to Wilson Stop
Parking Available on Site

Harry S. Truman College
1145 W. Wilson Ave.
Chicago, IL 60640

**Tuesday,
August 8, 2023
4:00pm - 6:00pm**

Contact Info: workforceinitiatives@transitchicago.com

cta DIVERSITY PROFILES

cta

Illinois - Illinois State PFC 150

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at <https://CTAWorkforceOutreachVendorRegistration.eventbrite.com> to confirm your attendance and participation.

A table will be reserved for you to support the workforce career goals and training opportunities for under-represented communities on Chicago Transit Authority projects. Please also share the contact information of your subcontractors and/or assist agencies that will be joining you at the event. CTA will follow up with those entities for tracking purposes.

Apprenticeship Program Openings

HIRE360 is excited to announce our trade partners are accepting applications for the apprenticeship program:

- **Sheet Metal Workers Local 73** – They design, cut, fabricate, install, maintain and repair products made from thin sheets of metal. The [Sheet Metal Workers](#) will be open every Wednesday from June 21st to August 23rd
- **Roofers Local 11** – The [Roofers](#) are responsible for installing, maintaining, waterproofing, protecting and coordinating other trades working on rooftops from your local school to the tallest skyscrapers in the city. Apply online anytime!
- **Electricians Local 134** – Construction electricians assemble, install, maintain, and test every aspect of electrical equipment and support componentry, including power distribution, power generation, energy storage, and renewable energy production components. Applications are

accepted every Wednesday 9-3 pm at their Alsip location. If you are interested, contact your case manager.

- Illinois Teamsters Joint Council No.25 and Employers Apprenticeship & Training Fund will be accepting applications for admission into its Apprenticeship Program for the trade of Construction Driver. Applications will be accepted starting July 31 thru August 11. If you are interested, contact your case manager.

For those individuals interested in applying and a letter of recommendation, please contact your HIRE360 Recruiter today or email us at info@HIRE360Chicago.com.

Business Development

Alpha Fire Sprinkler, Co. Lands Ferguson Fire Sprinkler Distributorship

Alpha Fire Sprinkler Company has recently become a distribution partner of Ferguson Plumbing Supply. Ferguson is one of the largest value-added distributors in North America providing products for infrastructure, plumbing and appliances to HVAC, fire, fabrication and more. Ferguson is headquartered in the U.K., and has operations solely focused on North America, and managed from Newport News, Virginia. “Ferguson's Fire Sprinkler parts and supplies will be the first of many new partnerships and supply chain initiatives,” said Rashaun Burrell, Alpha FSC’s President. For their current customers, this offers more direct access to materials and parts used on projects, which should allow them to pass those savings on



to their customers. For the new prospective customer, this distribution channel places them in a unique position to become an asset for their trade partners and peers within the Fire Sprinkler community. This opportunity came about because they saw the need within their geographic area, and they understood the hurdles of the marketplace. “At this point it's still a new venture,” said Burrell. “There will be continued efforts put towards streamlining our process and improving the experience for our customers.”

Alpha FSC also see this as another divisional growth sector that can possibly create positions for their internal team to grow. As in any business, they will take great care in moving forward to focus on quality and building these potential job opportunities. Ferguson is a long-standing and well-established company with a national footprint, so their distribution position may be new to them, but it's heavily supported and backed by that megalith of a company. “Any networking or direct contacts HIRE360 shares with us will be in good hands from us having a partner with such large coverage, and well-groomed standard operating procedures,” said Burrell. “We're ready to roll this out immediately.”

To learn more about Alpha Fire Sprinkler Company, visit their website at

Federal Reserve Bank of Chicago – “Business Smart Week”

HIRE360's Dave Thomas, Manager of Business Development and Supply Chain, will participate in a panel discussion for the Construction and New Emerging Market Summit, that is part of the Federal Reserve Bank of Chicago's annual “Business Smart Week” event on August 3, 2023 at the Federal Reserve Bank, 230 South LaSalle Street, Chicago, IL 60604. Business Smart Week features top business diversity leaders and experts that will provide diverse and small businesses with the tools and opportunities to better manage and grow their business.



SAVE THE DATE
AUGUST 1-4TH

Business Smart WEEK 2023

THEME
BUSINESS EQUITY:
INCLUSION - THE PATHWAY FORWARD

Business Smart Week 2023!
Business Smart Week features top business diversity leaders and experts that will provide diverse and small businesses with the tools and opportunities to better manage and grow their business.

This year's program will feature discussions with prominent minority business owners, corporate and non-profit CEOs on offering solutions to eliminating the barriers to diverse business growth.

We will also have topics that include the State of Minority Business, Access to Sustainable Capital in the financial services and construction industries, Chicago Minority Supplier Development Council and Women's Business Development Center Certification initiatives, SBA Community Navigator Program, attend business networking and matchmaking sessions to get information on contracting opportunities in the Financial services industry professional services category, construction and new emerging markets.

You will get information on projects like the CTA Redline Expansion, Bally's Casino project, the Obama Center and the Big Ten conference as well as major financial corporations in the Chicagoland area.... just to name a few.

Register: <https://cvent.me/Rlgx5Q>

Chicago Minority Supplier Development Council
Chicago United
WOMEN'S BUSINESS DEVELOPMENT CENTER
IHCC

West Side Business Connect

HIRE360's Deborah Whitaker, Director of Business Development and Supply Chain will lead a discussion on access to capital at the Allies for Community Business’ “West Side Business Connect” event on Wednesday, August 2, 2023 at The Hatchery, 135 N. Kedzie Ave, Chicago, IL 60612. This event is designed to connect people with service organizations and learn about West Side developments. HIRE360 is a Participating Partner and Allies for

Community Business is one of the lenders that HIRE360 utilizes through its Loan Pool Program.



West Side Business Connect

Wednesday
AUGUST 2
3-7 PM

THE HATCHERY
135 N. Kedzie Ave
Chicago, IL 60612

Connect with business service organizations and learn about West Side developments



Hear from inspiring entrepreneurs

Network with West Side business owners



Receive a free professional headshot

Enjoy a free meal from West Side businesses, tour The Hatchery, and more!



Register at a4cb.org/wsbcc

Youth Engagement

HIRE360 Next Chicago Builder: Ni'khi Calloway

We're shining a spotlight on one of our students in our [Next Chicago Builder](#) program this summer! Ni'khi Calloway is a Junior at [Sarah E. Goode HS](#) and a student in [Chicago Builds](#), a [Chicago Public Schools](#) citywide construction program. He took the opportunity this summer to learn about the construction industry with Cooper Insurance, a small black-owned company that provides insurance for many minority and independent contractors across Chicago. Ni'khi became the third member of the team and is receiving valuable knowledge about what it takes to be an entrepreneur in the trades. Congratulations to Ni'khi and stay tuned for more Next Builder spotlights in our next issue!



HIRE 360



Partner Spotlight

The Woodlawn Chamber of Commerce is dedicated to promoting and supporting business development in order to improve the quality of life for Woodlawn residents and business owners. The Woodlawn Chamber of Commerce is a non-profit organization providing services and resources to small business owners in the community of Woodlawn. They provide the following:

- One-on-one business mentorship
- Assistance with access to capital
- Technical assistance
- Free advertising & marketing services for small businesses, and much, much more!

The Woodlawn Chamber of Commerce partnered with HIRE360 by signing an MOU to help residents find a pathway to getting into the construction trades.

Small Business Spotlight

KG Design & Build is a full-service construction firm located at 122 S. Michigan Avenue, Suite 1390, Chicago, IL 60603. The company is led by its President & CEO, Keith Goodwin, a man with more than twenty years of strong construction experience on projects in Chicago, Las Vegas and Atlanta. KG Design & Build is the sister company of general contractor KG Remodeling LLC. KG is built on the foundation of creating outstanding, long-term client relationships through high-quality work and sound business practices. KG Design & Build is both MBE and DBE certified.

Services

General Contractor
KG Design & Build is a general contractor that provides GC services, which they manage every step of the way. They have strategic alliances in place to facilitate all your construction needs. They pride themselves on

providing work that is the highest in quality and value.

Pre-Construction Services

KG Design & Build specializes in coordinating and executing all preconstruction efforts to ensure that their clients are aware of all the options and potential challenges their project could face.

Construction Management

KG Design & Build also allows their clients to retain control of a project while placing day-to-day construction decisions in the experienced hands of their project management team.

Design & Build

KG Design & Build is a full-service general contractor that can provide all your building needs. If you are looking for a single entity to be responsible for the design and construction phases of your project and don't have an architect or drawings, the best place to start may be with their design/build services.

Recently, KG Design & Build has participated in the construction of The Cove, located in Country Club Hills, IL and The Six/5, a development project at 6500 South Stony Island Avenue in Chicago.

To learn more, please visit their website at www.kgdesignbuild.com or contact them at (312) 872-3325 or info@kgdesignbuild.com.

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