



Industry Led. Community Focused.

MAY 2022 E-NEWSLETTER

## Paving a Path to the Future

The graphic is a vertical rectangular invitation card with a dark blue background. At the top, it says "YOU'RE INVITED" in white. Below that is the HIRE 360 logo. To the right is a circular inset photo of a woman speaking at a podium. The main text reads "HIRE360 PRESENTS PAVING A PATH TO THE FUTURE" in large white letters, followed by "An Evening Supporting Chicago Minority Small Business Owners". At the bottom left is another circular inset photo of a man at a podium. On the bottom right, it lists the event details: "WHEN: June 22, 2022 5:30-8:30PM" and "WHERE: IBEW Local 134 2722 S. Martin Luther King Drive".

**YOU'RE INVITED**

**HIRE 360**

HIRE360 PRESENTS

**PAVING A PATH TO THE FUTURE**

An Evening Supporting Chicago Minority Small Business Owners

**WHEN:** June 22, 2022  
5:30-8:30PM

**WHERE:** IBEW Local 134  
2722 S. Martin Luther King Drive

### Loan Pool Benefit

In 2019, we held our first loan pool benefit to help knock down one of the biggest barriers facing diverse contractors – access to capital. We raised over \$800,000 that night to credit enhance working capital loans to a half a dozen contractors. Since then, HIRE360 has used that capital to secure loans for dozens of contractors which allowed them to dramatically scale up. Please join us on June 22 to amplify our impact.

To purchase individual tickets, [click here](#). For information on sponsorship opportunities, contact [events@HIRE360Chicago.com](mailto:events@HIRE360Chicago.com).

## Workforce Development

### Power Lead Job Site Tour of Sterling Bay Project

This month, [Power Construction](#) led a tour of the construction progress on [Lincoln Yards](#) for HIRE360 candidates. The candidates were able to see progress on a complex and large-scale project with many phases, and gain an appreciation for the complexities of such a massive project. The candidates learned about a number of trades present on the site already, including Operating Engineers and Laborers, as well as learning about the timeline that other trades would be

involved in the project. Tours like this give our candidates opportunities to see what their future careers will look like. Thanks to Power and [Sterling Bay](#) for your continued support!



## Local 150 Landscaping Engineers Provide Information Session for HIRE360 Candidates

A trade as skilled as the [Operating Engineers of Local 150](#) offers many pathways and opportunities for candidates. The Landscape Engineers are responsible for creating beautiful, environmentally friendly and functional landscape designs. Local 150 spoke to HIRE360 candidates, providing them information about how landscape engineering with Local 150 is a great place to learn equipment operation skills, earn a fair wage and take the first step on a career with many opportunities for advancement. Local 150 spoke to two groups of HIRE360 candidates. We thank Local 150 for helping open pathways to careers in construction for our candidates!

## Candidate Spotlight: Michael Turnbull



Michael Turnbull, a lifelong Chicagoland resident, needed a change. After earning his Master's degree and working as a teacher for many years, “I needed to pivot to a new career” – something that would still allow him to support his wife and child. HIRE360 helped him find that path – and it led upwards. Michael worked with a HIRE360 Case Manager to explore different trades opportunities, and took classes to learn more about the industry and how to prepare himself for a career switch. Finally, Michael applied to the [Roofers Local 11](#). After participating in test prep, he passed the roofers test and was accepted into the program and started work this spring. Michael still participates in HIRE360 programming through our mentorship program where he’s able to share his successes and learn from other candidates. Congrats Michael – we look forward to seeing how high you can climb!

# Business Development

## Power Lunch: Women-Owner MEP Contractors

The 5th Women-Owned MEP Contractor networking luncheon is on Wednesday, June 22 at noon! Invited guests meet us at Gibsons in Oak Brook.

Our featured guest is "Urbanist MacGyver" [Sean Glowacz](#) from Power Construction.

We look forward to hearing how you and your companies are doing and what can be done to help you do better. To join the lunch, please contact Deborah Whitaker at [dwhitaker@HIRE360Chicago.com](mailto:dwhitaker@HIRE360Chicago.com).

Thank you to Julia Stasch for your support of this program.

# Youth Engagement

## Internships Make a Difference

Next Chicago Builders, will host 32 students this summer for internships with our culinary and construction partners. The internship is an opportunity for high school students to learn more about hospitality and construction trade career opportunities. It's also an opportunity for students to see the hospitality and construction trades upfront outside of a classroom setting.



## Our Mission Is to Expand Employment Opportunities

### In the News



In April we announced a major investment on our new home from the state and federal government.

[Read the full Chicago Defender article here.](#)



## Partner Spotlight

MAP Strategies (MAPS) is an architectural compliance / management firm and licensed design firm with an innovative approach to reduce the time and stress of permitting and licensing. Their team is a dynamic collaboration between highly experienced leadership and a well-respected team of design professionals, former city officials, permit expeditors, and code and legal experts in all disciplines. Working with giants in the real estate field including Related, Golub, Fifield, and Sterling Bay, MAPS has managed permitting for over 300 projects in Chicago,

## bHg L.E.D. Lamps, LLC

"Green Products Promoting Environmental Sustainability"

## Small Business Spotlight

bHg LED Lamps is a certified MBE/DBE Small Business. Since 2013, they have supplied versatile and multifaceted lighting products and solutions to business clients. bHg LED Lamps' goal is to provide clients with complete, cost effective and innovative solutions that exceed expectations.

### CORE COMPETENCIES

- Commercial LED Lighting Subject Matter Expert
- Commercial UVC Sterilization and Air Purification Products
- LED Lighting L70 up to 100,000 Hours

including high-profile developments One Bennett Park, The Sinclair, and Tribune Tower Residences. Nationwide permit management work has included partnerships with Fortune 500 companies such as Fifth Third Bank, Target, and Walgreens as well as franchises such as Foxtrot and Yeti. MAPS is a certified WBE with Cook County, IL; Illinois Capital Development Board; and Illinois Central Management Services. For more information, please visit <https://www.map-strategies.com/>

- Three, Five and Ten-Year LED Lamp Warranties
- Timely, Accurate Fulfillment

## PRODUCT/NEEDS ASSESSMENT

- Lifecycle Cost Analysis
- Application Analysis
- Fixture Analysis
- Color Temperature (Kelvin)
- Color Rendering Index (CRI)
- Roadway, Parking Lot, Stadiums, Office, Detention Facilities, Hospitals

## PAST PERFORMANCE

- **ACOG-Chicago:** Supply/Install 372 Parking Lot & Exterior Fixtures.
- **Salem Baptist Church:** Supply/Install 133 Parking Lot Fixtures.
- **Northwest Indiana Times:** Supplied/Installed 2400 Lamps/Fixtures.
- **Mansards Apartments:** Supplied/Installed 1200 Common Area Bulbs.
- **Tinley Park Convention Center:** Supplied 1200 Interior Lamps.
- **Munster Med-Inn:** Supplied/Installed 400 Interior Lamps.
- **Midway Airport Concessionaires:** Supplied 3300 Lamps & Fixtures.

## PRODUCT ASSURANCE CERTIFICATIONS

- Lamp Photometrics
- IES Files
- Certifications Provided by Independent Testing
- Design Lights Consortium (DLC)
- Underwriters Laboratory (UL)
- CE and RoHS

## COMPANY CERTIFICATIONS AND REGISTRATIONS

- U.S./Illinois Department of Transportation DBE
- Illinois/Cook County/city of Chicago MBE
- Illinois BEP Certified & Registered Small Business Set-Aside

**HIRE360**

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Up

